



SENIOR DIRECTOR – FINANCIAL FOCUS

DWH, LLC ("DWH" or "firm") works with healthy, under-performing, or distressed companies across a variety of urgent, high-impact situations. Our seasoned professionals are recognized experts in their respective fields, leveraging their skills and experience to create value for all stakeholders.

The Senior Director is responsible for leading projects, analyzing corporate performance, driving cost reductions, growing revenue, and improving profitability using their financial expertise in 'high stakes' situations in a manner consistent with DWH values and strategies. Participate in firm development activities, business development, and develop intellectual property for the firm.

ESSENTIAL FUNCTIONS:

- Serve as interim CFO, Controller, VP of Finance, or a similar role at client
- Ability to lead major/complex engagements and manage the delivery
- Ability to interface with client stakeholders, such as the bank, CPA, and investors.
- Set up and manage cash flow forecasts
- Develop complex forecasting models
- Create and analyze financial reports
- Develop turnaround, restructure, or improvement plans
- Lead cost reduction initiatives, including continuous improvement, customer negotiations, vendor negotiations, and other expense reduction activities
- Development of client and referral source relationships as agreed upon
- Identify additional revenue streams from existing clients and relationships
- Prepare financial statements, business activity reports, financial position forecasts, and other reports required by regulatory agencies.
- Analyze financial details of past, present, and expected operations to identify development opportunities and areas for improvement.
- Provide direction and assistance regarding accounting and budgeting policies and procedures, efficient control, and financial resources utilization.
- Conduct or coordinate audits of the firm accounts and financial transactions to ensure compliance with state and federal requirements and regulations.
- Work with CPA partners to ensure the firm complies with all city, state, and federal laws and minimizes its exposure to taxes
- Develop and maintain relationships with banking, insurance, and non-organizational accounting personnel to facilitate financial activities
- Develop a reliable cash flow projection process and reporting mechanism that includes a minimum cash threshold to meet operating needs and maintain enough cash for an investment strategy.



- Provide leadership, coaching, and development opportunities to the financial consultants and employees working on the internal finance team.
- Takes a hands-on lead position in developing, implementing, and maintaining a strong financial plan for the firm

EDUCATION AND EXPERIENCE

- Bachelor's Degree in Accounting, Finance, Business, Engineering or related field required
- Master's degree preferred
- CPA, CMA, or CTP preferred
- Minimum of ten (10) years of progressive financial leadership roles required
- Experience with family-owned businesses and manufacturing preferred
- Advanced Microsoft Office experience required
- Experience with MRP/ERP systems preferred.

ADMINISTRATION AND MANAGEMENT:

Knowledge of business and management principles involved in strategic planning, resource allocation, leadership technique, production methods, and coordination of people and resources. Able to clearly articulate the Company vision, processes & protocols to employees and managers, clients, and business networks.

ACCOUNTING AND ANALYSIS:

Extensive knowledge of accounting principles and practices, financial markets, banking, analysis and reporting of financial data, knowledge of laws and government regulations pertaining to accounting and finance. Able to understand, interpret, and present complex financial data, identify various businesses' needs, and present solutions accordingly. Able to operate with a strategic mindset and dive deeply into issues to determine and solve the root cause.

HIRING PREFERENCE:

Native American & Veteran Hiring Preferences will be applied in accordance with DWH policy

DWH, LLC is committed to hiring and retaining a diverse workforce. We are proud to be an Equal Opportunity Employer making decisions without regard to race, color, religion, creed, sex, sexual orientation, gender identity, marital status, national origin, age, veteran status, disability, or any other protected class.